# Xiaoxiao HU

Department of Mathematical Economics and Finance
Economics and Management School
Wuhan University
Wuhan, Hubei, China

Office: Room C151 Email: xhuah@connect.ust.hk Phone: +86 13777084401 Homepage: https://xhu.github.io

#### **Research Interests**

Industrial Organization, Repeated/Dynamic Games, Applied Microeconomic Theory

# **Current Position**

Assistant Professor, Economics and Management School, Wuhan University	from Jul 2019
Education	
Hong Kong University of Science and Technology	
PhD in Economics, Advisor: Prof. Yuk-fai Fong	2019
MPhil in Economics, Advisor: Prof. Yuk-fai Fong	2016
MSc in Economics	2014
Chinese University of Hong Kong	
BBA in Accounting (First Class Honours)	2012
Minors in French & Mathematics	

## Publication

"Using Customer Service to Build Clients' Trust," with Yuk-fai Fong, Ting Liu and Xiaoxuan Meng, *Journal of Industrial Economics*, Vol. 68, March 2020, Page 136-155.

# **Working Papers**

"Principal-induced Stubbornness in Experts," with Yuk-fai Fong, Xiaoxuan Meng and Kirill Novoselov

"Voluntarily Separable Game With In-relationship Search," with Yuk-fai Fong

"Cognition and Product Customization," with Zhengqing Gui

"The Optimality of (Stochastic) Veto Delegation," with Haoran Lei

"Verifiability and Fraud in a Dynamic Credence Goods Market," with Jialiang Lin

"Label the Divorced: A Repeated-Game Analysis on (Re)Marriage Market With Community Enforcement," with Yuk-fai Fong, Xiaoxuan Meng and Yimeng Zhang

"Credence Goods Markets With Full Choice Right," with Haoran Lei

#### **Conference and Seminar Presentations**

2022: Conference on Mechanism and Institute Design (National University of Singapore)

2021: Huazhong University of Science and Technology

2020: WHU-Lingnan IO Workshop 2020

2019: AEA Annual Meeting (poster session, Atlanta), North American Summer Meeting of Econometric Society (University of Washington at Seattle), European Summer Meeting of Econometric Society (University of Manchester), Nanjing International Conference on Game Theory (Nanjing Audit University), Asia Pacific Industrial Organization Conference (Hitotsubashi University)

2018: Asian Meeting of the Econometric Society (Sogang University), Econometric Society Australasian Meeting (Auckland University of Technology), EARIE Annual Conference (Athens College), Midwest Economic Theory Conference (Vanderbilt University), Asia Pacific Industrial Organization Conference (University of Melbourne)

2017: Asian Meeting of the Econometric Society (Chinese University of Hong Kong)

2016: Workshop on Industrial Organization and Management Strategy (HKUST)

2015: HKUST Department Seminar, Midwest Economic Theory Conference (Pennsylvania State University)

# Teaching

Graduate: Advanced Microeconomics (Fall 2019, 2020, 2021, 2022)

Undergraduate: Game Theory (Spring 2022, Fall 2022), Dynamic Optimization (Spring 2020, 2022)

#### Awards

Fundamental Research Funds for the Central Universities (No. 2020SK044)	2020 to 2022
Hong Kong PhD Fellowship	2016 to 2019
HKUST Postgraduate Studentship	2014 to 2016

### Referee

B.E. Journal of Theoretical Economics, Economic Modelling

## Skills

Programming: LATEX, Python, Matlab

Languages: Mandarin Chinese (Native), English (Fluent), Cantonese (Fluent), French (Intermediate in writing/reading, basic in speaking)